

REGULATORY COMPLIANCE GROUP

Providing professional and specialized services with over 40 years of experience.





REGULATORY COMPLIANCE GROUP

Salco Products Regulatory Compliance Group delivers highly technical, compliance-based services to the railroads, switching, shipping, manufacturing, and repair industries. Our services help our customers move product from design to destination in a safe, compliant, and cost effective manner. With over 35 years leading the transportation industry, our innovative and experienced minds make Salco the perfect choice for your technical and consulting needs.

As a compliance management company, Salco maintains membership in several trade and professional organizations. These memberships, and our participation, helps to ensure that our Customers are fully-informed of developing issues, and that we maintain leadership status by promoting scientifically-based and practical solutions to achieve compliance.



COMPLIANCE SUPPORT



- Rail transportation consulting and regulatory support.
- Corporate compliance assessments.
- Tank car qualification and maintenance plan work instructions (49CFR180.509).
- Plant operator hazmat and railcar training (Examination before shipping: railcar, highway cargo tank, and ISO containers).
- Repair Shop single car air brake training.
- Various shop function specific procedure development and training (car inspection, nondestructive testing method, Level III support, valve reconditioning, etc).

ENGINEERING SERVICES



- AutoCAD and SolidWorks design capabilities.
- Design for ease of fabrication (lean manufacturing).
- Quality improvement initiatives (Kaizen).
- Failure analysis including corrosion, mechanical, in-service and in-plant litigation support and development of corrective action to prevent recurrence.
- Corrosion and service failure analysis of in-plant and rolling stock for performance improvement and litigation support.
- Metallurgical and welding engineering support, including process and procedure development and oversight of process implementation at the facility level.
- Railcar design, conversion, alteration and modification repair engineering.
- Research, engineering and product development.
- Reliability analysis of fleet maintenance data.

QUALITY ASSURANCE



- AAR M-1003 quality assurance program development certification assistance.
- AAR M-1002 technical B-3 and B-3 Application support.
- Internal auditing and training.
- Root-cause analysis and training.
- Compliance assessments.
- FRA audit finding response support.
- Supply chain(vendor) auditing.

CAR INSPECTION



- Railcar third-party inspection services.
- Inspector and AAR field manual training.
- FRA/OTMA management and root cause analysis.
- Manufacturing and repair facility car inspections covering inbound.
- Inspection, estimate generation, in-process inspection, final inspection, and customer acceptance.
- Pre-acquisition and lease return inspections.
- JIC inspection representative.
- Damage inspection on railroad property (with proper permission), storage facilities and customer property.
- Inspection for failure analysis and failure prevention engineering services.
- Evaluation of in-plant railcar damage.
- In-Plant Switching Assessment, Procedures, and Training.
- New car Construction.

NDT AND WELDING SUPPORT



- Auditing and surveillance.
- NDT Program Development
- NDT Level II Qualification Services
- ASNT NDT Level III on-site services (training, written practice and procedure development.
- Probability of detection (POD) development for site NDT methods.
- AWS D15.1, AAR Appendix W, ASME Section IX welding procedure development, training and welder qualifications.
- Welding program development and AWS CWI support.
- Work with shop floor personnel during implementation of new processes, including post implementation surveillance and follow-up assistance.

LANGUAGE SERVICES



- English and Spanish support services available
- Audits
- Procedure development
- Procedure translations
- Training



COMMITTED TO INNOVATION

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